

# Repeat Funding for Projects in the Tourism Development District



Hall of Fame Village Center for Performance | Canton, OH

## \$3.7 MILLION



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### UNIQUE ATHLETIC PERFORMANCE SPACE USES PACE EQUITY

This project shows the flexibility of C-PACE as it is applied to a unique commercial structure. The Center for Performance is a 116,050-square-foot, exhibition hall and athletic performance space, including training facilities and practice fields. The building includes a dome, with a height of about 80 feet, or about eight stories, and measures 290 feet by 345 feet. The dome structure offers flexibility with lower construction costs and an improved construction schedule.

This project is added to a 200-acre tourism development district that includes a Hall of Fame Museum, the Black College Football Hall of Fame, and the Tom Benson Hall of Fame Stadium. Phase 2 includes the National Youth Football & Sports Complex, the Hall of Fame Waterpark, The Eleven—a Hilton Tapestry Hotel, the Center for Performance, and the Retail Promenade.

PACE Equity has funded multiple projects on the site, partnering successfully with the financial team and delivering consistently excellent customer experience.

We are thrilled to work with PACE Equity who adds another strategic dimension to this financial structuring.

Michael Crawford  
President & CEO of HOFV

 THIS PROJECT SAVED 4,617 METRIC TONS CO<sub>2</sub> EQUAL TO ANNUAL EMISSIONS FROM 995 

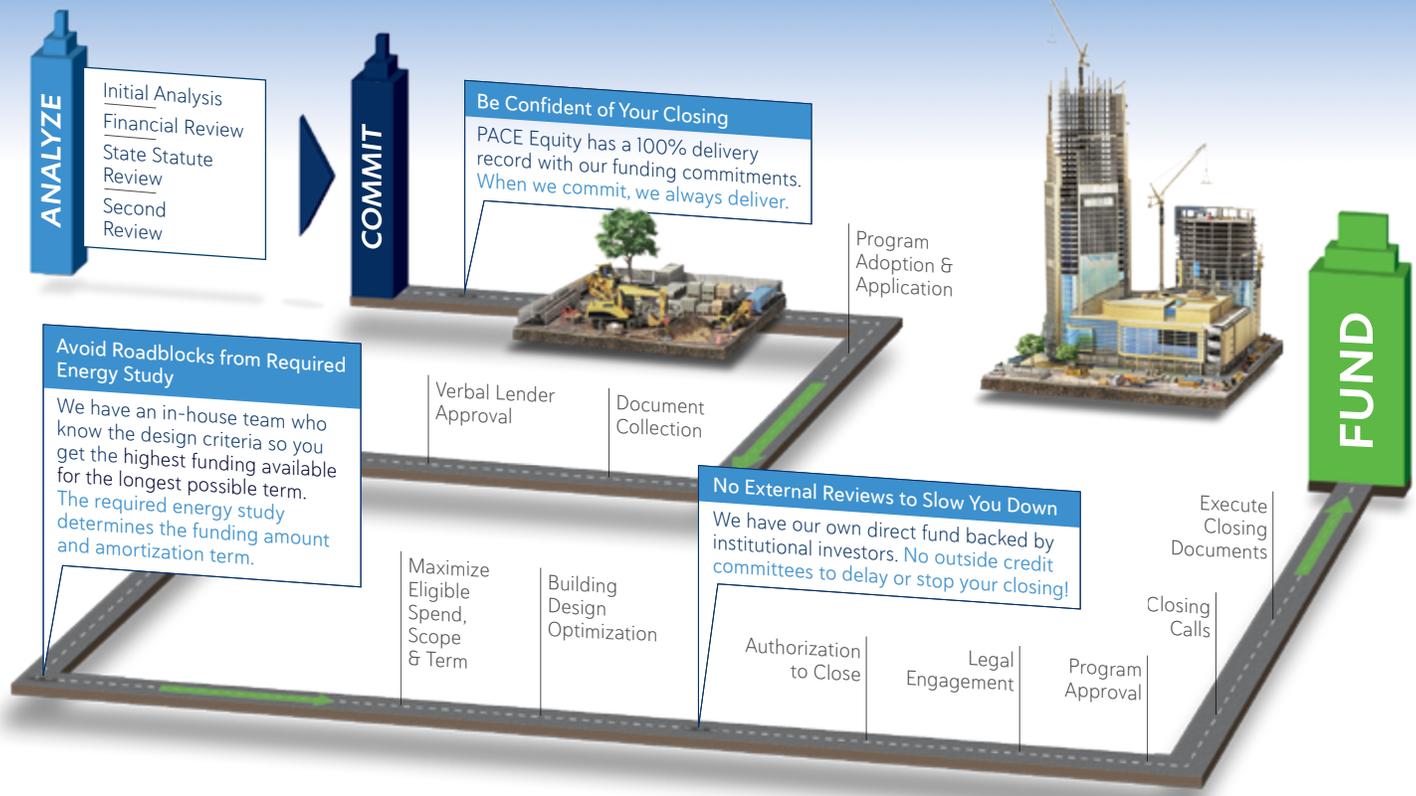


\$19.5 M  
CAPITAL STACK

CONSTRUCTION LOAN .....	36%		\$4.0 M
EQUITY .....	52%		\$11.8 M
PACE EQUITY .....	12%		\$3.7 M

# THERE ARE 87 STEPS NEEDED TO EXECUTE PACE FINANCING. Don't worry, we do all 87.

Fast Track™ Funding Process with End-to-End Execution



## WHAT IS PACE EQUITY?

PACE legislation allows for a new funding vehicle in your capital stack. Your construction budget can use our funding for quantifiable utility, water, renewable or seismic (select states) efficiencies. The repayment of the capital is made through a long-term special tax assessment on the property. PACE Equity is available in 25 states and growing.

## LOWER COSTS FOR LOWER CARBON

Substantial rate reduction when you meet our CIRRUS Low Carbon design specification.



## FUNDING FOR A VARIETY OF ASSET CLASSES



**WE FUNDED IT FIRST.** We figured out first how to use our capital for new construction plus NMTC/OZ/TIF. We'll help you solve your financing challenge.

**UPFRONT FUNDING COMMITMENT** with certainty of funding and a 100% delivery record.

★★★★★ NEAR PERFECT CUSTOMER SATISFACTION (4.95 OUT OF 5 STARS)